

Legislative Skills Briefing Prepared by Stewart Clifton

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Ten tips for the occasional lobbyist

1. Develop relationship before you need the vote or action.
2. Do your homework on the legislator/administrator and the legislation/issue.
3. Respect the official and the office.
4. Provide short, clear information, without jargon.
5. Provide accurate information.
6. Never threaten.
7. Know that there are no permanent friends or permanent enemies.
8. Know the formal and informal rules.
9. Discuss one issue at a time when possible.
10. Give this task/opportunity the time and effort you give other important tasks.